

Message Text

UNCLASSIFIED

PAGE 01 KUWAIT 02856 131309Z
ACTION NEA-11

INFO OCT-01 EB-08 ISO-00 /020 W
-----096212 140518Z /10

R 131108Z MAY 78
FM AMEMBASSY KUWAIT
TO USDOC WASHDC
AMEMBASSY ATHENS
AMEMBASSY BRUSSELS
AMEMBASSY LONDON
AMEMBASSY TEHRAN
INFO SECSTATE WASHDC 946

UNCLAS KUWAIT 2856

ATHENS FOR RTDO

BRUSSELS FOR STATE TRADE OFFICES

COMMERCE FOR ITA/BED/CAGNE

DEPT FOR NEA/ARP

E.O. 11652: N/A
TAGS: BTIO, KU
SUBJECT: TRADE OPPORTUNITY: HOTEL JOINT VENTURE, PREFAB
CAMPSITE AGENCY, AND FAST FOOD FRANCHISE

1. ABDULLAH M. AL SAAD, BOARD MEMBER AND PART OWNER OF KUWAIT
FOOD COMPANY, REQUESTED EMBASSY ASSISTANCE IN CONTACTING AMERI-
CAN FIRMS WHO WOULD BE INTERESTED IN THE FOLLOWING:

A. HOTEL JOINT VENTURE: AL SAAD OWNS 1,500 SQ METERS OF
LAND FRONTING ON MAIN BUSINESS STREET, FAHAD AL SALEM, OF
KUWAIT CITY AND WANTS TO JOIN WITH AMERICAN HOTEL CHAIN,
PREFERABLY INTERCONTINENTAL, TO EFFECT MINIMUM 200 ROOM HOTEL.
SITE IS PRIME LOCATION.

B. AL SAAD WANTS TO BE AGENT/DISTRIBUTOR FOR LINE OF PREFAB
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WORKCAMP BUILDINGS. LOCAL LAWS REQUIRE FOREIGN CONTRACTORS
TO PROVIDE OWN LABOR FORCE, HOUSE AND FEED THEM. WORK-
CAMP BUILDINGS ARE IN CONSTANT DEMAND.

C. AL SAAD WANTS TO SECURE FRANCHISE FOR FAST FOOD OUTLET
SIMILAR TO MCDONALD'S OR BURGER CHEF AND WILL OPEN COR-
RESPONDENCE WITH INTERESTED FIRMS ON THIS MATTER.

2. INTERESTED FIRMS SHOULD CONTACT:

ABDULLAH M. AL SAAD
ABDULLAH M. AL SAAD CO.
P.O.BOX 198 SAFAT
KUWAIT, KUWAIT
TELEX: 2244 CHANNAM
CABLE: AL SAAD KUWAIT
TELEPHONE: 432752

3. ACTION REQUESTED: ADDRESSEES CIRCULATE ABOVE INFORMATION AS DEEMED APPROPRIATE.

SUTHERLAND

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
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Draft Date: 13 may 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Film Number: D780204-0511
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Handling Restrictions: n/a
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ISecure: 1
Legacy Key: link1978/newtext/t19780561/aaaabzsi.tel
Line Count: 74
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: e81a969f-c288-dd11-92da-001cc4696bcc
Office: ACTION NEA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
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Previous Handling Restrictions: n/a
Reference: n/a
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Review Content Flags:
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Review Exemptions: n/a
Review Media Identifier:
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SAS ID: 2699178
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